

SEIJI ISHIBASHI

Managing Director, Japan Office

Accountability & Related Experience

Mr. Ishibashi is responsible for promoting the services of Austin Consulting and The Austin Company to Japanese and Asian companies. Mr. Ishibashi provides extensive experience with foreign direct investment (FDI) projects. His experience, when combined with Austin Consulting's approach, provides clients with the expertise and resources necessary to ensure they receive optimal benefit from the location they selected. Similarly, Austin's design-engineering-construction services align with FDI projects that are complex and schedule driven.

Past Experience

Promoted design/build services for Kajima's five overseas subsidiaries in USA, Europe, Asia, Taiwan and China
General Manager, Business Development Department
The Overseas Subsidiaries Management Division
Kajima Corporation, Tokyo, Oct. 2001- Jan. 2008

Promoted design/build services of KII to Japanese companies setting up manufacturing facilities in USA. Assisted such companies with site selection services.
General Manager, Business Development Department and later Executive Vice President in charge of Business Development.
Kajima International, NJ, USA, Dec. 1986- Sep. 2001

Promoted design/build services to Japanese companies such as Mazda, Mitsubishi Motor, Subaru-Isuzu and many other automotive, electric and food companies planning to set up facilities in USA.
General Manager, Tokyo Office, Kajima International, Tokyo, Aug. 1984- Dec. 1986

Manager, Business Development, Kajima International New York Office covering Chicago, Dallas and Atlanta Offices. NY, Jan. 1979- Jul. 1984

Engaged in Lake Point Condominium Project in Minneapolis, Minnesota as developer Manager, Kajima International Minneapolis Office, MN, Apr. 1976- Jan. 1979

International Planning Department, Kajima Corporation, Tokyo, Oct. 1973- Apr. 1976

Business Schools (IIST-Institute of International Studies and Training, Shizuoka Prefecture, Japan and INSEAD-European Institute for Business Administration, Fontainebleau, France), Oct. 1972- Sep. 1973

Foreign Relations Department, Kajima Corporation, Tokyo, Apr. 1967- Sep. 1972

Joined Kajima Corporation, Tokyo, April 1967

Education
Aoyama Gakuin University
Tokyo, Japan
Majored in English
and American Literature