



Press Release

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THE AUSTIN COMPANY EXPANDS GLOBALLY, OPENS OFFICE IN JAPAN

(Cleveland, OH) — The Austin Company, a fully-integrated firm providing consulting, design, engineering and construction services to industrial and commercial clients globally, is pleased to announce the opening of its new office in Tokyo, Japan.

“Establishing a presence in Japan, the location of our parent company Kajima Corporation, was essential to respond to a growing demand by Japanese companies wanting to open new locations in US, as well as for our domestic clients wanting to open operations in Japan and other Far East locations,” said Pat Flanagan, Austin’s president. “For these companies, Kajima and Austin offer the most complete set of services and resources available.”

Austin has a long history of serving Japanese clients dating back to 1973. Austin has completed projects successfully for many Japanese firms in North America, South America, Europe and Australia.

“The origin of many of our projects for Japanese clients is site location services” said Flanagan. “We feel the time is right to create a higher level of awareness of the tremendous benefit these services offer our clients, and with Kajima’s support, we expect we will be helping many Japanese firms in the coming years.”

Don Schjeldahl, Vice President and Managing Principal of Austin Consulting, noted that “Austin Consulting has continually grown our portfolio of services over the past decade. This places us in an excellent position to offer our prospective Japanese clients a strategic site location approach which places them in the best location for the long term.”

Seiji Ishibashi, will serve as Managing Director for this office. Ishibashi is the outgoing General Manager of The Business Development Department of Kajima Corporation’s Overseas Subsidiaries Management Division. Mr. Ishibashi’s career with Kajima includes 25 years as an employee of Kajima USA.

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“Through Austin Consulting, we can offer our clients a cost effective approach which enables them to receive the optimal benefit from the location they select,” said Ishibashi. “I am looking forward to assisting in this new endeavor to help our clients with their overseas projects by assuring them the location they select is the best one for them now and in the long-term.”

About The Austin Company

The Austin Company is an international firm offering a comprehensive portfolio of in-house architectural, engineering, design-build, construction management and consulting services. In addition to services for the built environment, Austin offers value-added strategic planning services including site location, transportation/distribution consulting, facility/process audits and more. Founded in 1878, the Austin Company is headquartered in Cleveland, Ohio, with offices in Cleveland, Atlanta and Irvine, CA and is a wholly-owned subsidiary of Kajima USA.

About Austin Consulting

Austin Consulting, an extension of The Austin Company, is an industry leader providing global analysis, site selection, due diligence and incentive negotiation for manufacturing plants, distribution facilities, R&D centers and office operations. Austin Consulting serves aerospace, food and beverage, printing and publishing, chemicals, automotive parts, general manufacturing, and financial services industries. Austin Consulting provides its services confidentially and unbiased with respect to country, state, region, or city. Austin Consulting has over sixty years of service in selecting optimal locations for industrial and commercial clients.

About Kajima USA

Kajima USA offers a wide array of architectural, engineering, construction and real estate development services through a national network of specialized companies. Kajima Corporation, parent company of Kajima USA, was founded in 1840 and is an industry leader in the field of construction. Headquartered in Tokyo, Kajima Corporation maintains a workforce more than 9,000 employees located at its 13 branch and numerous sales/project offices throughout Japan. Kajima’s global operations network has evolved to reach over 20 countries in such regions as Asia, Europe, Africa, the Middle East and the United States in virtually every area of construction and real estate development.

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